

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

WEBSITE ADDRESS:  
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
THRIFT STORE OPERATIONS  
ANNUAL FINANCIAL REPORT FOR 2004  
(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12596.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

424

AMERICAN WAY MANAGEMENT, INC.

Name of commercial fundraiser

8237 SEPULVEDA PL.

Address of commercial fundraiser

VAN NUYS, CA 91402

City, State, and ZIP Code of commercial fundraiser

Name and Address of Charitable Organization:

CT No. 79914 F.E.I.N. No.

HELPING HANDS FOR THE BLIND

Name of charity

20734-C DEVONSHIRE ST.

Address of charity

CHATSWORTH, CA 91311

City, State, and ZIP code of charity

LANCASTER THRIFT STORE

(Type of Activity)

held (on) (from)

10-01

, 200 03 to

09-30

, 200 04

(Date or dates must be shown)

1. REVENUE

A. Store Sales

1,419,681 A.

B. Rag Sales

17,026 B.

C. Miscellaneous Income

4,851 C.

D. TOTAL REVENUE

1,441,558 D.

2. STORE EXPENSES:

A. Salaries - Store Management

548,953 A.

B. Salaries - Employees

67,192 B.

C. Payroll taxes

18,233 C.

D. Employee benefits

9,243 D.

E. Truck Expense

116,585 E.

F. Advertising

4,032 F.

G. Insurance

198,578 G.

H. Telephone

10,083 H.

I. Rent

15,567 I.

J. Utilities

10,083 J.

K. Sales Tax

15,567 K.

L. Office Expense

350,275 L.

M. Depreciation

128,814 M.

N. Leasehold Improvements (Amortized)

350,275 N.

O. Solicitation and Pick Up Expense

128,814 O.

P. Other Expenses. (Attach a Schedule)

128,814 P.

Q. TOTAL EXPENSES

1,467,555 Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)

19,778 3.

Volume of soft goods purchased in 100 cubic feet:

4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)

(45,775) 4.

5. NET INCOME (lines 1D minus 2Q)

\_\_\_\_\_ 5.

6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER

\_\_\_\_\_ 6.

A. Volume of soft goods received from charitable solicitation  
and pick up in 100 cubic feet:

7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)

\_\_\_\_\_ 7.

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES - THRIFT STORE OPERATIONS  
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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

☐ Yes If "yes," complete the following: ☒ No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

X  
S

X  
S

X  
S

ROSALBA T. ASHES President 6/3/05  
Printed Name Title Date

erification.

Ruth Acosta Treasurer 6-14-05  
Printed Name Title Date

Robert Acosta President 6-14-05  
Printed Name Title Date

Signature of authorized officer/director (charity)

RECEIVED  
JUN 20 2005  
Attorney General's  
Registry of Charitable Trusts

COMMERCIAL FUNDRAISER: AMERICAN WAY MGMT., INC.  
LANCASTER

CHARITABLE ORGANIZATION: HELPING HANDS FOR THE BLIND

OTHER EXPENSES:

a. Cost of merchandise for resale	<u>40,221</u>
b. Cost of entertainment	<u>3,145</u>
c. Rental of equipment	<u>2,108</u>
d. Permits	<u>1,005</u>
e. Accounting / Legal	<u>4,792</u>
f. Bank charges	<u>11,151</u>
g. Supplies	<u>19,935</u>
h. Settlements	<u>29,123</u>
i. Travel	<u>15,332</u>
j. Miscellaneous	<u>2,002</u>

TOTAL FOR OTHER EXPENSES

128,814